

Berkley Specialty Underwriting Managers focuses on product liability accounts requiring a problem solving approach to risk evaluation, coverage options and retention alternatives; seeking accounts that lend themselves to surplus lines treatment not typically available in the standard commercial lines market.

## COVERAGE

**Minimum premium — \$15,000**

- Commercial General Liability
- Claims-made
- Occurrence

**Minimum deductible — \$5,000**

- Stand-Alone Products Liability
- Discontinued Products Liability
- IBNR

**Optional Deductible and Self Insured Retentions available**

**We will consider (including but not limited to):**

### Manufacturing and Distribution

- |   |                                 |                     |
|---|---------------------------------|---------------------|
| • Amusement devices                     | • Lawn & garden equipment       | • Plastics          |
| • Automobile/truck parts (non-critical) | • Machinery                     | • Printing presses  |
| • Boats                                 | • Marine products               | • Railroad products |
| • Chemicals                             | • Medical equipment             | • Sporting goods    |
| • Consumer products                     | • Metal goods                   | • Tanks             |
| • Contractors equipment                 | • Mining equipment              | • Toys              |
| • Diagnostic equipment                  | • Personal protective equipment | • Trailers          |
| • Fireworks                             | • Pesticide                     | • Valves            |

### Specialty & Service Contractors

- |  |   |                           |
|--|---|---------------------------|
| • Boiler installation & repair                   | • Excavation/grading                              | • Pipeline                |
| • Bridge (non-suspension)                        | • Industrial plant maintenance contractors        | • Power line & conduit    |
| • Building or structure movers                   | • Marine  | • Sandblasting & painting |
| • Cell tower erection                            | • Metal erection (non-load bearing or decorative) | • Security Guards         |
| • Cranes (with or without operators)             | • Millwright & rigging                            | • Street & Paving         |
| • Demolition & blasting                          | • Pile driving                                    | • Welding                 |
| • Drilling (non-gas/oil—no directional drilling) |   |                           |

### Program

#### Oilfield & Industrial Plant Contractors

John Burke  
Burnett & Company  
Tel 504-588-9075/jburke@bcoinc.com

#### **WE WILL NOT CONSIDER:**

- |   |   |
|---|---|
| • Risks with premises type exposures                | • Risks with claims frequency                                 |
| • Residential or Non-industrial General Contractors | • Swimming Pools, Trampolines, Football Helmets, Latex Gloves |